



## **Job Advertisement**

### **Position: Resource Mobilization Manager**

**Reports to:** Technical Director

**Afrocab Overview:** Afrocab Treatment Access Partnership (Afrocab) is an African network of HIV community leaders and advocates working to accelerate access to optimal HIV and comorbidity treatments and prevention products. Afrocab primarily operates in sub-Saharan Africa, with a secretariat in Zambia and a network of people in twenty-two countries. Afrocab was established in 2011 to facilitate community treatment access dialogue with multinational and generic drug manufacturing companies, policymakers, UN agencies, civil society organizations, and others working on anti-HIV drugs and clinical research of new molecules and diagnostics. Currently, Afrocab is focused on three key areas: global advocacy, building global national and regional networks, and building country responses and coordination, all to move toward creating an ecosystem approach to addressing the complexity of delivering the highest quality and most cost-effective treatment of HIV and comorbidities in Africa.

**Position Overview:** We are seeking a dynamic and experienced Resource Mobilization Manager to join our team. The successful candidate will play a crucial role in developing and implementing strategies to mobilize resources, engage stakeholders, and secure funding to support our initiatives. This position requires a proactive individual with a strong background in fundraising, donor engagement, and project management.

#### **Key Responsibilities:**

- Develop and implement resource mobilization strategies to secure funding from various sources, including government grants, private foundations, and corporate sponsorships.
- Identify and cultivate relationships with potential donors and partners, ensuring alignment with the organization's mission and objectives.
- Prepare high-quality proposals, grant applications, and presentations to communicate Afrocab's impact and needs effectively.
- Monitor and evaluate fundraising activities, providing regular reports to management on progress and challenges.
- Collaborate with program teams to align fundraising efforts and project needs.
- Stay informed about trends in resource mobilization and healthcare funding to identify new opportunities for Afrocab.
- Facilitate and monitor the submission of high-quality and timely reports to donors and ensuring Afrocab's compliance with commitments made with donors

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## Qualifications:

- Bachelor's degree in development studies, Public Health, Business Administration, or a related field. A master's degree is an advantage.
- Minimum of 5 years of experience in resource mobilization, fundraising, or related roles within the nonprofit sector.
- Proven track record of successful proposal writing and securing funding.
- Strong communication and interpersonal skills, with the ability to engage effectively with diverse stakeholders.
- Excellent organizational skills and attention to detail.
- Familiarity with healthcare funding landscapes in Africa is a plus.

## Key relationships

- Reports to the Technical director.
- Works closely with:
  - Program manager in developing and implementing overall resource mobilization strategy
  - Communications Officer in elevating Afrocab's profile and attractiveness for donors.
  - Finance Director in the development of proposals and financial reporting to donors.
  - Executive Director in reporting to the Board and ensuring proposals align with the Afrocab strategy
  - Country leads in identifying prospects, making connections, exploring collective approaches, and fostering a member fundraising staff network.
- External relationships include donors and other key supporters of Afrocab.

## What We Offer:

- Opportunity to make a significant impact on the healthcare sector.
- A collaborative and supportive work environment.
- A fixed term contract

## How to Apply:

Interested candidates are invited to submit their CV and a cover letter outlining their relevant experience and motivation for applying to] [afrocab.recruitment@gmail.com](mailto:afrocab.recruitment@gmail.com). Please include “**Resource Mobilization Manager Application – [Your name]**” in the subject line.

**Please note:** Only shortlisted candidates will be contacted.

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Afrocab Treatment Access Partnership is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.